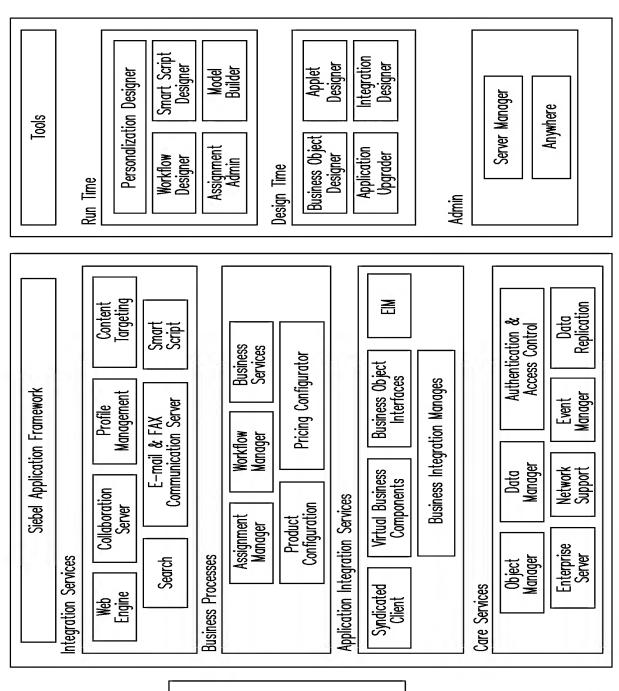


FIG. 3

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Campaign Manager

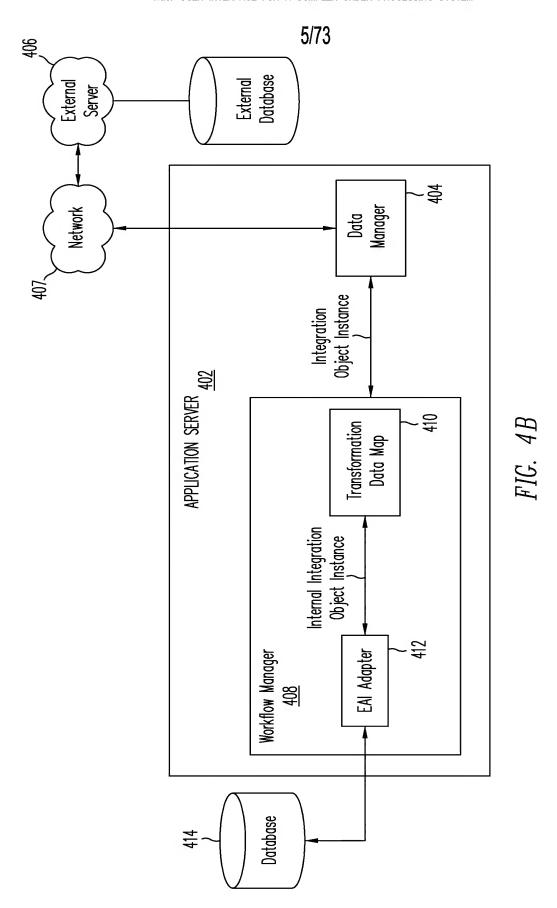
OLAP Data Mari

Report Server

Business Analysis

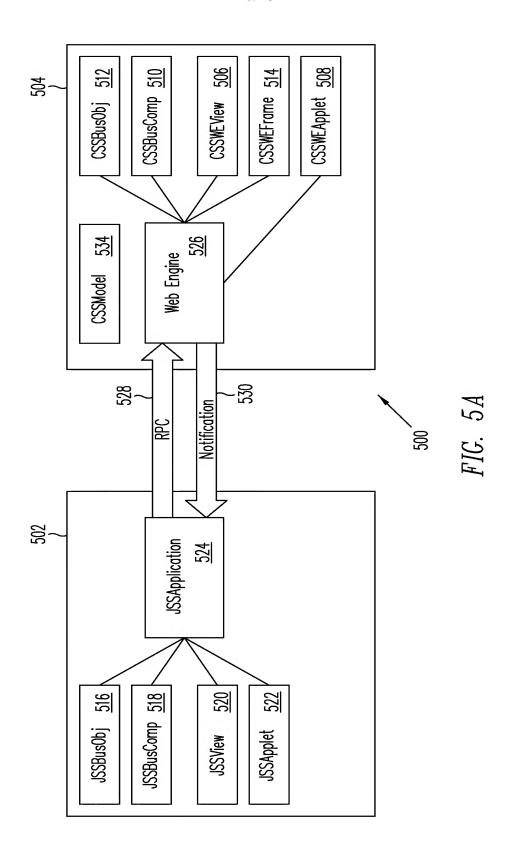
FIG. 4A

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



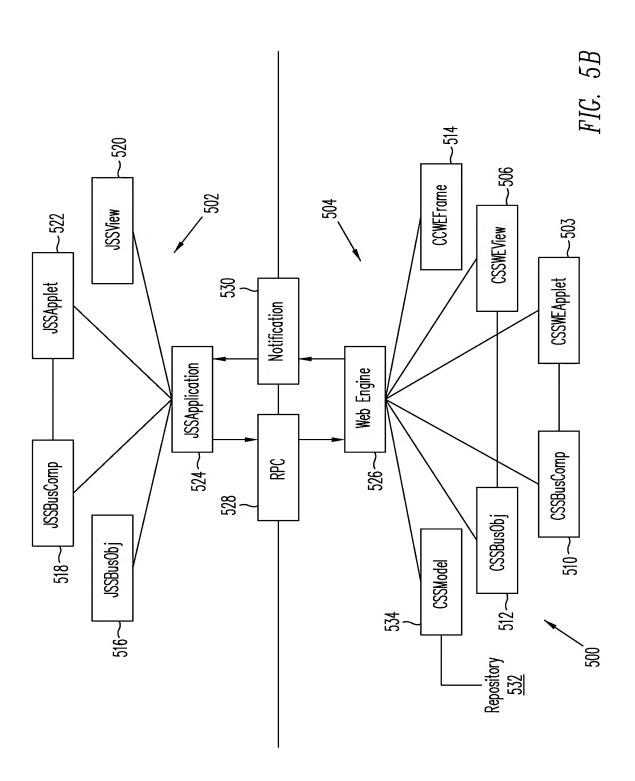
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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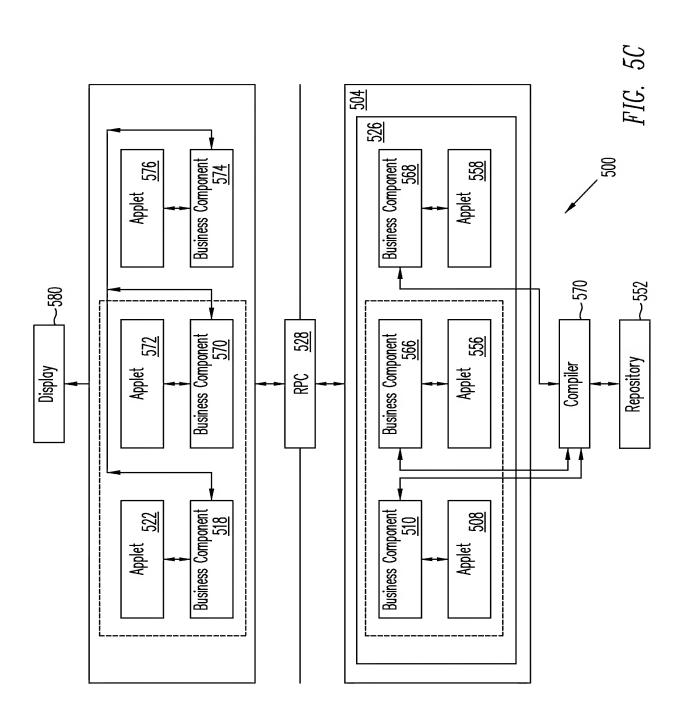


Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

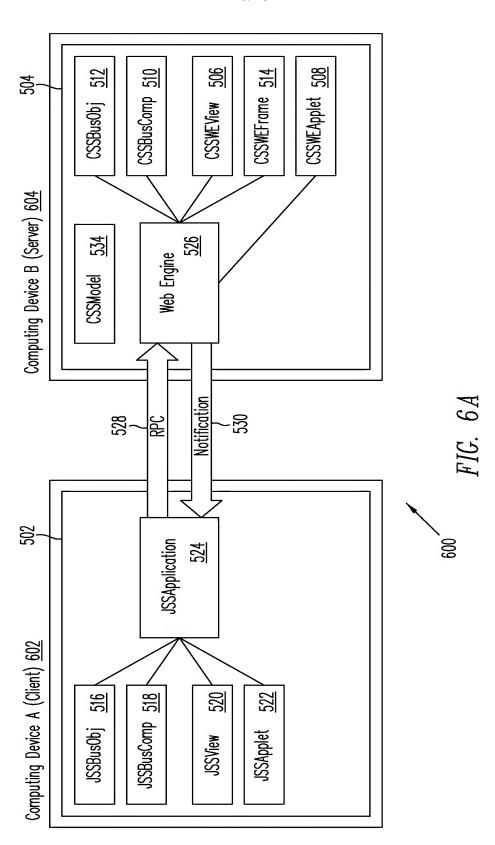
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Application No.: 10/028,541
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Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

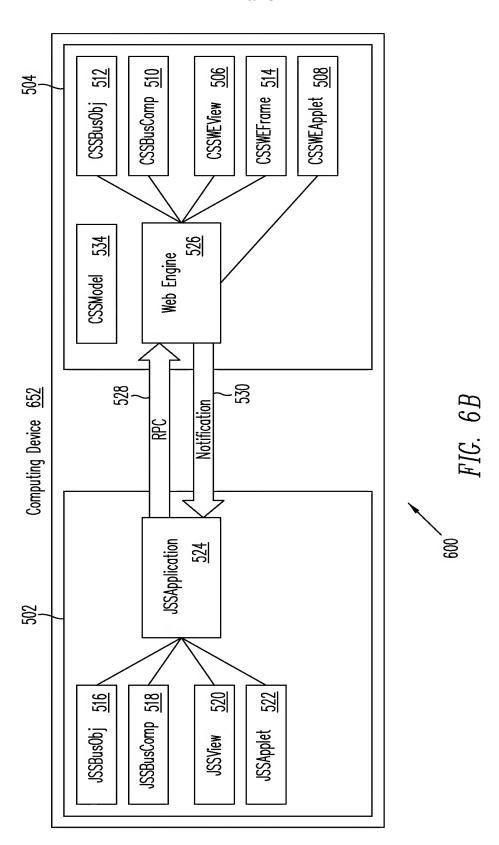


Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
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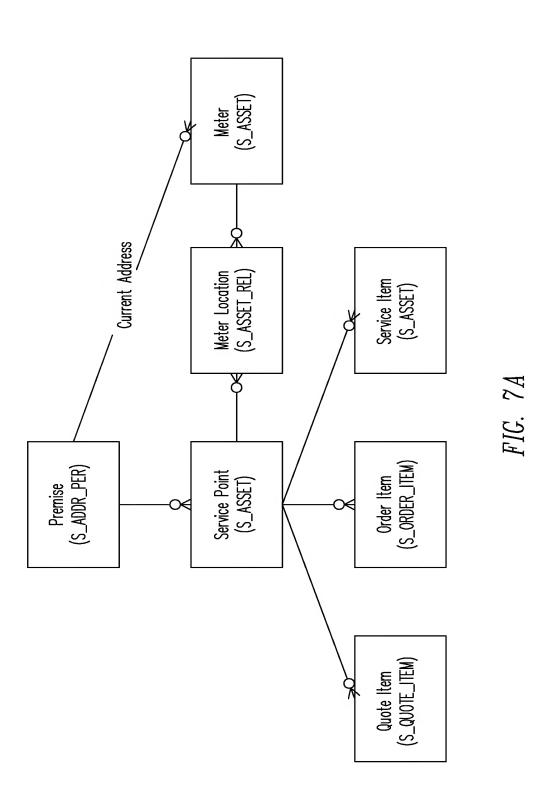
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
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Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
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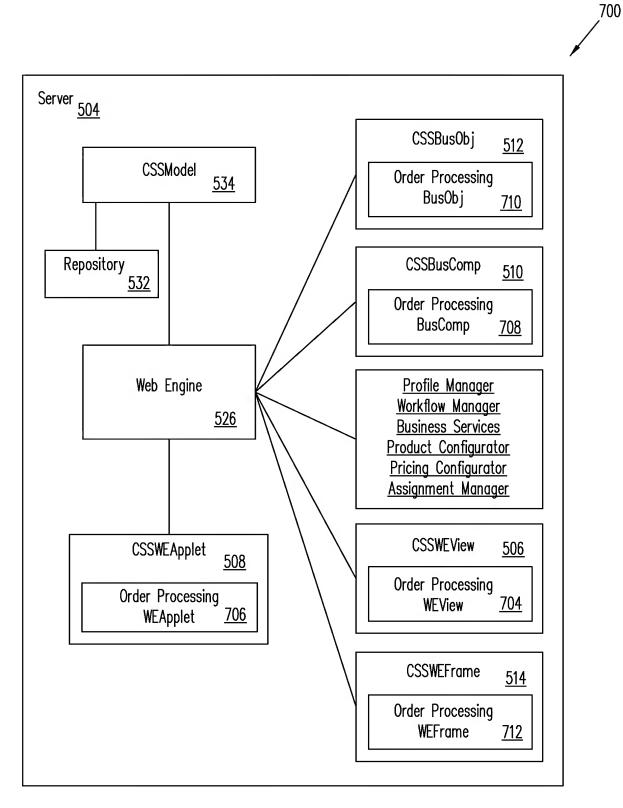
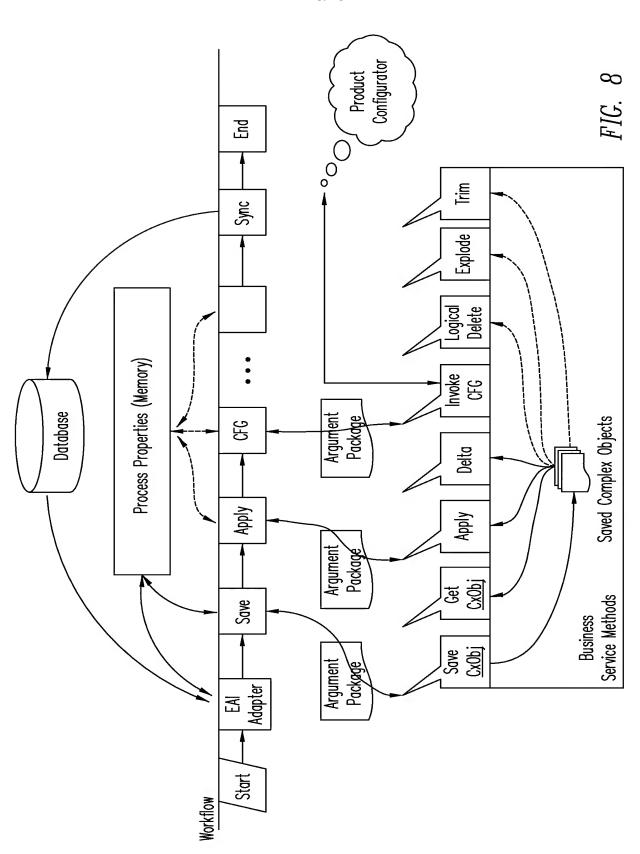
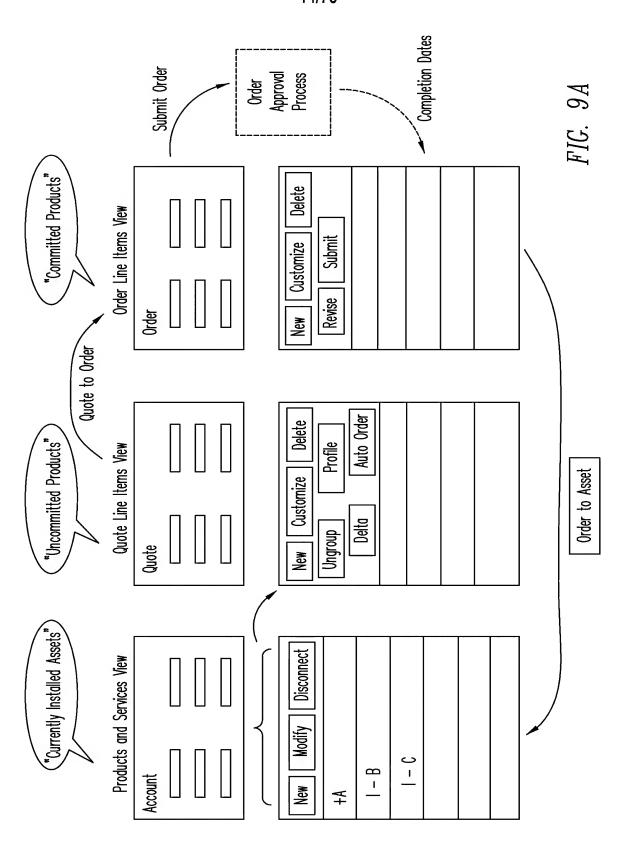


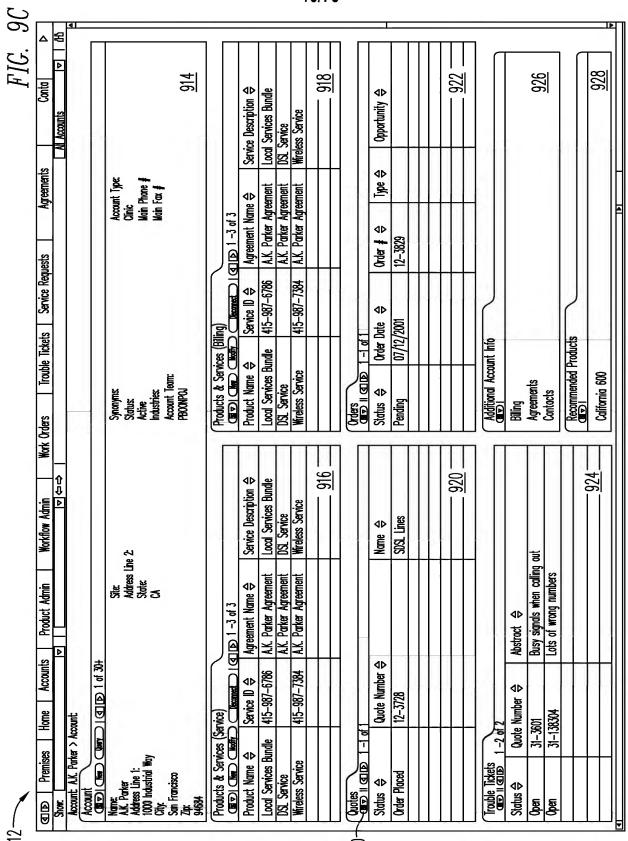
FIG. 7B

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM





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FIG. 9B	U	ents   Co	Iull Query				Account	Customer	Customer	Customer	Customer	Customer	Customer	Customer	file   Addre									
FIG		agement   Agreements	Favorites: Null Query				Account Team	SADMIN	SADMIN	SADMIN	SADMIN	SADMIN	SADMIN	SADMIN	Activities   Activity Plans   Address Profile   Addre		*Account Type:	Retailer	Main Phone #:	(908) 325–6702	Main Fax #:	(908)325–6705	*Account Class:	Customer
006		nent∏ Credit Management					Туре	Distributor	Retailer	Retailer	Retailer	Distributor	Distributor	Distributor	ctivities   Activity			•		٥		•		•
		Fraud Management					Status	Active	Active	Active	Active	Active	Active	Active	$\equiv$		Synonyms:		S:	в	ıtry.		Account Team:	<u>.</u>
		Service Requests	       				Main Phone#	(908) 456-8900	(908) 325–6701	(908) 325–6702	(908) 325–7801	(908) 456–8900	(908) 456–8900	(908) 456-8900	Account D&B Reports   Account Team		Synol		Status:	Active	Industry.		Acco	SADMIN
		Trouble Tickets  S					Parent			ABC America East					$\overline{}$							Δ		▷
	0-	Work Orders Tro				7	Move Pa		Montgomery		Pennington	0			Move Jount Catalogs	of 7	Site:	Princeton	Address Line 2:		State:		Country:	
	View Help	Premises	Δ			) (예한 1-7 예 7	Name Name	ABC Americas East		ABC Mart #17		ABC Mart HQ HQ	Ace Corporation	Americas Accounts	More Info   Account Affiliate	(Save) (41) 3 of 7				•				
	Eile Edit View	▶ Home   Accounts	Show: All Accounts	Account:	Accounts	(I) New Save	New Na	AB(	AB(	□   AB(	ABI	AB(	Ace	Am	☐© More Info	(BV) (New) (So	*Name:	ABC Mart #17	Address Line 1:	ABC Mart #17	City:		Zip:	
			Ş	¥		$\stackrel{\smile}{-}$	Z																	



Quote:				932	ļ	FIG. 9D-1	D-1
	New Save (Verify) (Br	Browse Catalog) (Revise) (Update Opportunity) (Get Advice)   (   [ ) 1 of 7+	pdate Opportunity)	Get Advice	<b>△</b> 1 of	7+	
Quote #:		Opportunity.	A	Account		Site:	
1-10MLH				Marriot International	:	HQ	
Revision:		*Status:	1	Last Name:		* Sales Rep:	
1		Order Placed		Dalton	Δ	SADMIN	•
*Name:		Price Lists:	Ъ	First Name:		Effective:	
1-10MLH		Application List – eBusiness	M	Mike		8/3/2001	<b>D</b>
Active:		Discount:	0*	*Currency.		Through:	
$\boxtimes$			n $\triangle$	(ISI)	:	9/2/2001	<b>&gt;</b>
Comments:		Agreement Name:	S	Service Account:		* Created:	
			:	Marriot International	:	8/3/2001	
		Organization:	] ~~	Billing Account:		Due:	
		Default Organization	·	Marriot International	:		<b>D</b>
γ20	-		<b>├</b>		≻	_	
$\overline{}$	o Agreements Atto	ol dinz/ol lib	Line Items   Line	<b>~</b> I		otals    Charts	
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<u>—</u>	10 California Wireless	150.00 150.00	1500.00	Each		12-48HDJ39	Add
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`_		Acti		Update	Add	Delete				s for						
k Totals  Charts	(Renumber) (Profile) (Ungroup) (	Service Point ID Action	12-48HDJ39						of pricing,	discounts and adjustments for	and NKC.					
lers ∏erms ≀	ber) (Profile) (	Service ID		30.00 Per Month 273498201				Comments:	Description of pricing,	discounts (	both MKC and NKC.					
n (SAP)  Orc	Renum	NoM	Each	Per Month	160.00 Each	0.00 Each			D		▷		D	]	D	
ltems∬Line Iten	$\bigcup$	Extended Price	1500.00 Each	30.00	160.00	0.00		RC:		Total Item Discount NRC:		ؾ		IRC:		
hip To∬Line		Net Price	150.00	3.00	160.00	0.00		ltem Total NRC:	150.00	otal Item D	100.00	Net Total NRC:	50.00	Adjustment NRC:		
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More Info   Agreements   Attachments   Bill To/Ship To  Line Item (SAP)   Orders   Terms & Totals   Charts	(国》 (New) (Save) (Reprice) (Reprice All) (Delta Quote)		10 California Wireless	Call Waiting	Nokia 8009	Hands Free Accessin	Line Item Detail	RC:	٥	Total Item Discount MRC:	<b>D</b>	ن	<b>D</b>	ARC:	Δ	
More Info	(New) Save	Sequence Qty ⇔ Item	10	_	_	_	Totals (Cave)	Item Total MRC:	30.00	tal Item Di	10.00	Net Total MRC:	20.00	Adjustment MRC:		
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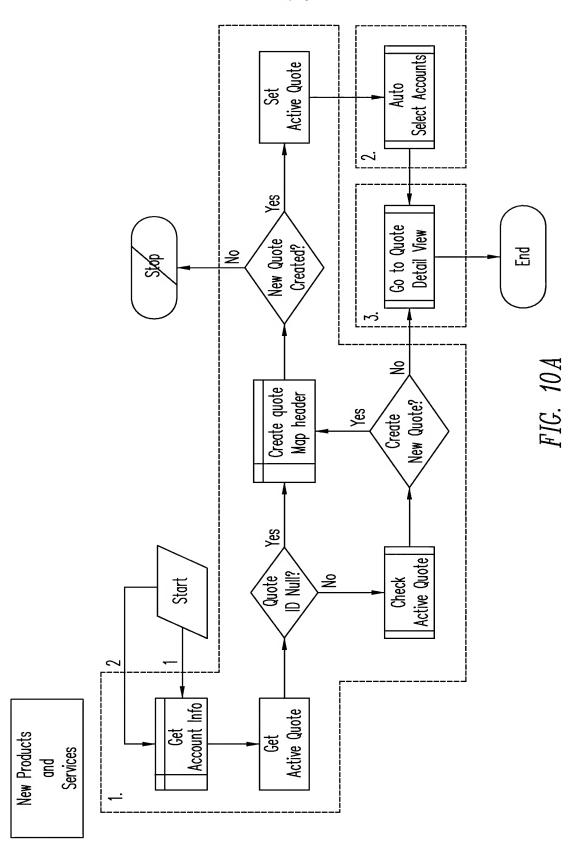
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	\	\																				FIG. 9D-
		Action		Update	Add	Delete			UoM:		Comment		Pricing Co			Drodiot	חממרו	Part ₩		Upsell:		
Orders Terms & Totals Charts		Service Point ID Action	12-48HDJ39						) [		· ·	▷		 2]	₽		= <u> </u>		_		 	D
Orders Tern	IUMDery Proli	Service ID		273498201								-	ıt:			1	Count.	COULL.	lut:			
	Service UKer	NoN	Each	Per Month	Each	0.00 Each			Start Price:	89.99	Disc %:	- - 	Disc Amount:	Nice Price	321 - 321		] neep Discount. Curront Discount:	ourient dis	Next Discount:		Net Disc %:	10
Characanana mis	AII) (Jero Guore) (Justomize) (Jum components ) (Jernee) (Kerumber) (Pronie) (Ungroup) (E) (E)	Extended Price	1500.00	30.00	160.00	0.00			ار		— <u>[</u>		 ]						]-		,— 	
ip To	Customize	Net Price	150.00	3.00	160.00	0.00	Deals		ount:	(Service)	unt:	(Billing)	Name:	ment			oduct:				oduct:	
ments Bill To/Ship To	M) (Velta Quote	Start Price	150.00	3.00	160.00	25.00	Attributes	D 1 of 5	Service Account:	A.K. Parker (Service)	Billing Account:	A.K. Parker (Billing)	Agreement Name:	Test Agreement	Qty:	10	Write-In Product:		Attributes:		Covered Product:	
	HO (New Cadve) (Reprice) (Reprice A	Sequence Qty 👄 Item	10 California Wireless	1 Call Waiting	1 Nokia 8009	1 Hands Free Accessin	Totals   Line Item Detail			California Wireless 600	D;		Service Point ID:				:				Service Asset#:	:
		Sequence		⊞□2	<b>E</b> 3	<b>E</b> 4			Product:	Califorr	Service ID:		Service		Action:	Add	Package:		Service:	$\boxtimes$	Service	

			Agreement Name	Test Agreement	Test Agreement	Test Agreement	Test Agreement	
			Billing Account	A.K. Parker (Billing)	A.K. Parker (Billing)	A.K. Parker (Billing)	A.K. Parker (Billing)	
936		1-4 of 4	Service ID Service Point ID Action Service Account Billing Account Agreement Name	A.K. Parker (Service)   A.K. Parker (Billing)   Test Agreement	Jpdate   A.K. Parker (Service)   A.K. Parker (Billing)   Test Agreement	Add   A.K. Parker (Service)   A.K. Parker (Billing)   Test Agreement	Delete   A.K. Parker (Service)   A.K. Parker (Billing)   Test Agreement	
1	(		Action		Update	Add	Delete	
	: Totals  Charts	Renumber (Profile) Ungroup ( 1 0 1 - 4 of 4	Service Point ID	12-48HDJ39				
	ders∏erms &	ber) Profile) (	Service ID		3.00 Per Month 273498201			
	(SAP) Or	) Renum	NoN	Each	Per Month	Each	Each	
	Line Items Line Item (SAP) Orders Terms & Totals Charts	U	Price Extended Price UoM	150.00 Each	3.00	160.00   Each	25.00   Each	
			Net Price	150.00	3.00	160.00	25.00	
	ments Bill To/Sh	AI) Oelta Quote	Start Price⊖ Net P	120.00	3.00	160.00	72.00	
	More Info Agreements Attachments Bill To/Ship To	(EV) (New) (Save) (Reprice) (Reprice All) (Delta Quote)		10 California Wireless	Call Waiting	Nokia 8009	Hands Free Accessin	
	re Info	3W) Save	Qt/ Qt/	10	-	_	1	
	ĭ		Sequence Qty ⇔ Item	-	⊞□2	<b>E</b> 3	<b>]</b> 4	

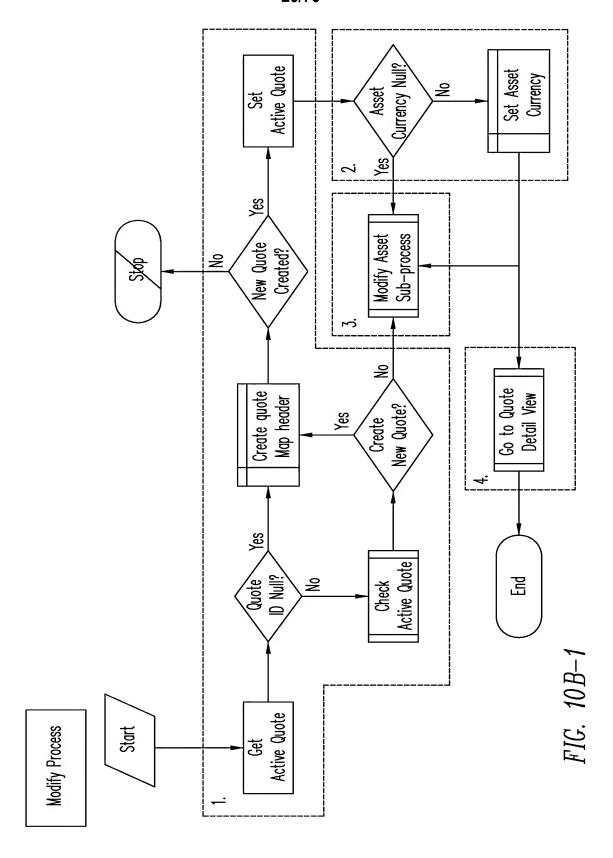
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目 [ Save ]	(E) (SOVE) (QD) 1-2 of 2			
ttribute Name 🕏	lttribute Name 🖨 Data Type 👄	Value	Description 👄	Action
No. of Rings	Number	9	Number of rings before call is forwarded   Update	Update
Forwarding No.   Text	<u>Text</u>	(650) 278–3632	(650) 278-3632  Number to forward call to	

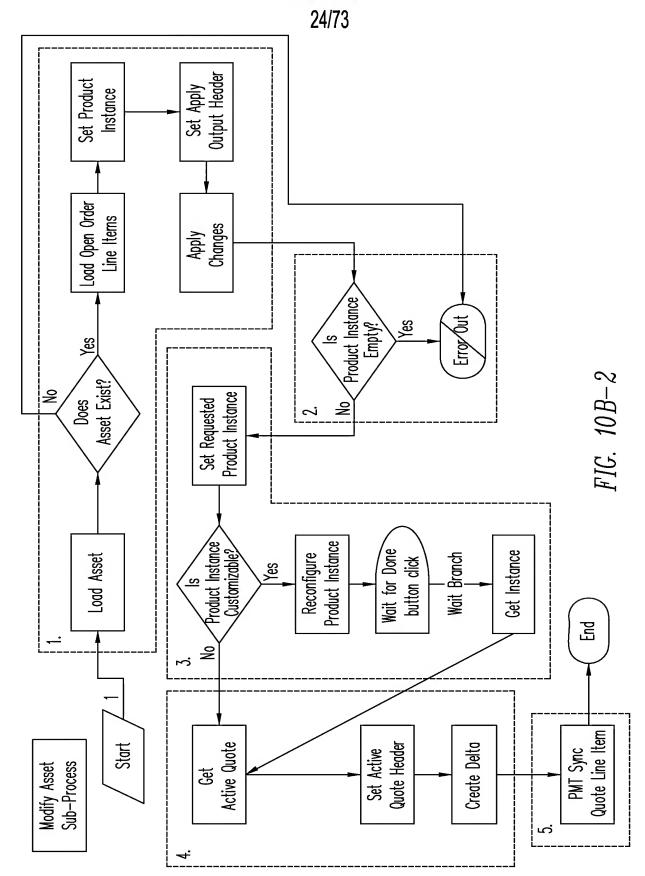
FIG. 9E		Opportunity:	Service Warranties for Pe	Quote #:	10-3V6RF	SR#:	38-J637WEBX	Agreement Name:	Test Agreement						XX) T Back Office (Oracle) 11) T Line Hem	(: (::::::::::::::::::::::::::::::::::	Service Account Billing Account Ag	A.K. Parker (Service) A.K. Parker (Billing) Tes	
938		Description:	Description for the Sales Order.		Term.	KLAKSHMI.	Organization:	Dofee H Organization	*Curronsis	Validity.					Book Office (Orocle) 10.7) Time Hems (SAP 52K)		UoM Service ID Status Action	Each Pending Update	
	Submit   (4) (5) 1 of 7+	Account:	A.K. Parker	Site:	Santa Clara	Last Name:	Opperman	First Name:	Giles	Service Account:	A.K. Parker (Service)	Billing Account:	A.K. Parker (Billing)	(Killing)	Pownent Attachments Charts Rack	Oisconnect (Auto-Asset) (	Start Price 😂 Net Price Extended Price	50.00 50.00 50.00	
170	(EV) (New) (Save) (Revise) (	* Order #:	36-14791176	Type:	Sales Order	Priority.	Medium	*Stotus:	Open	Revision:					More Info Time Hems Terms 1	omize	Sequence Qty 👄 Item 👄	로 1 California Wireless	

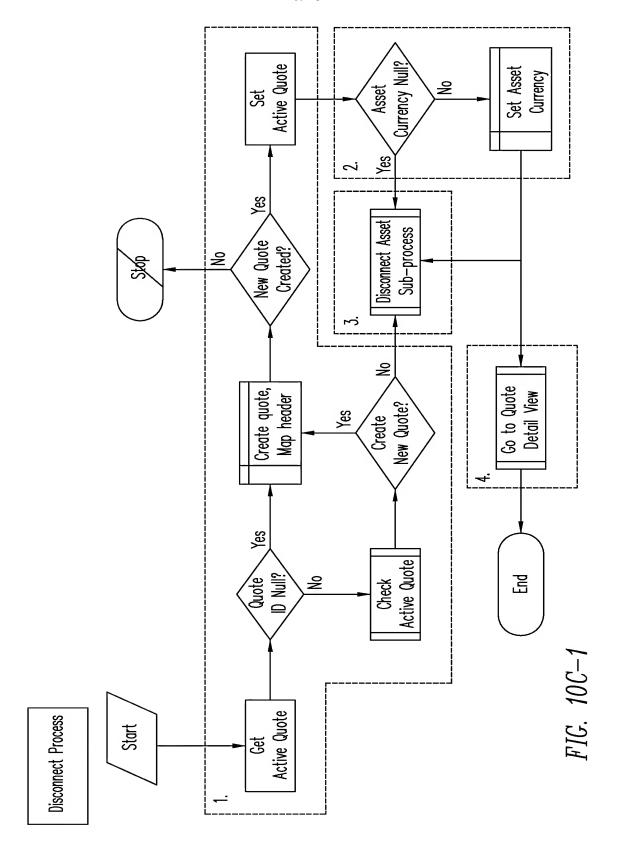
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



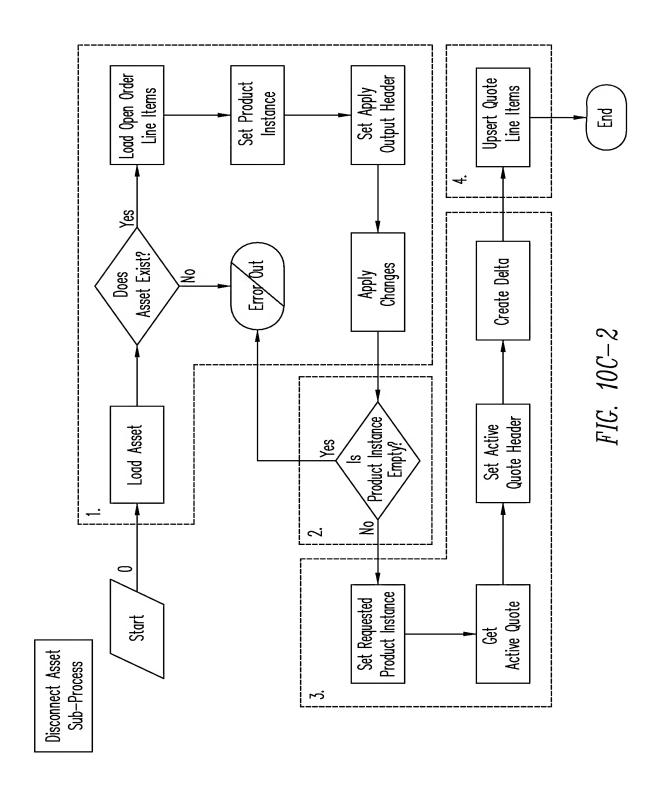
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



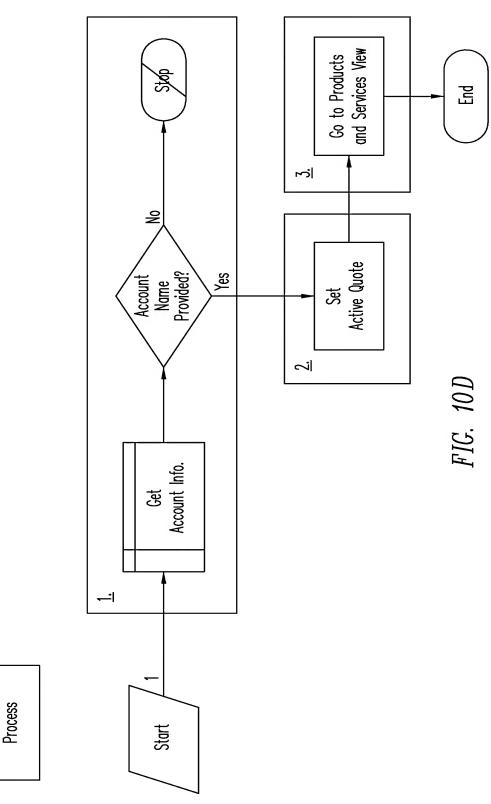




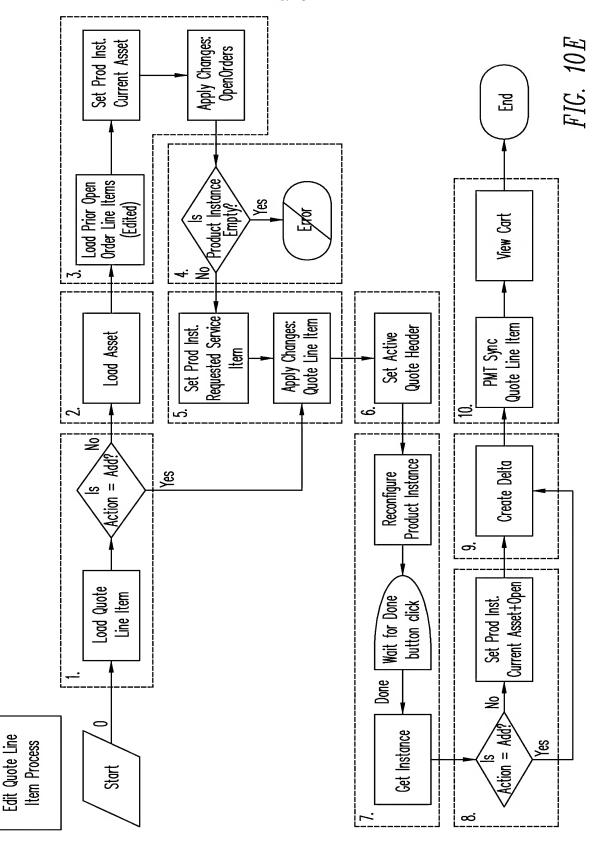
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

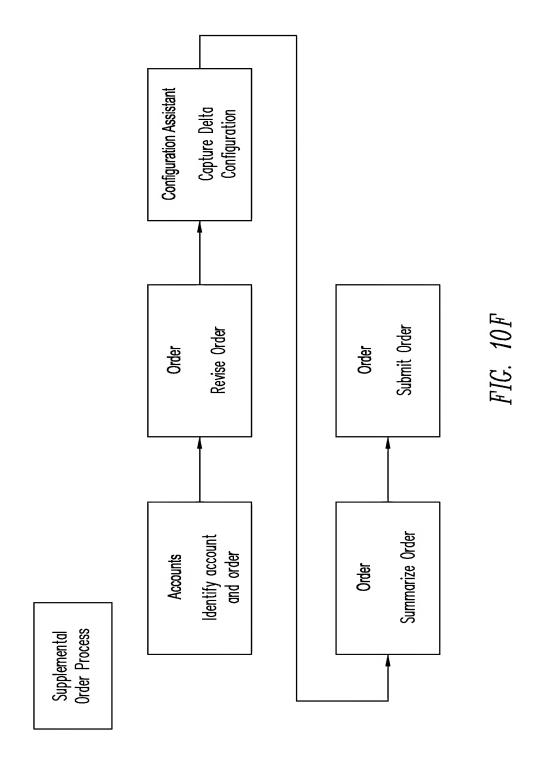


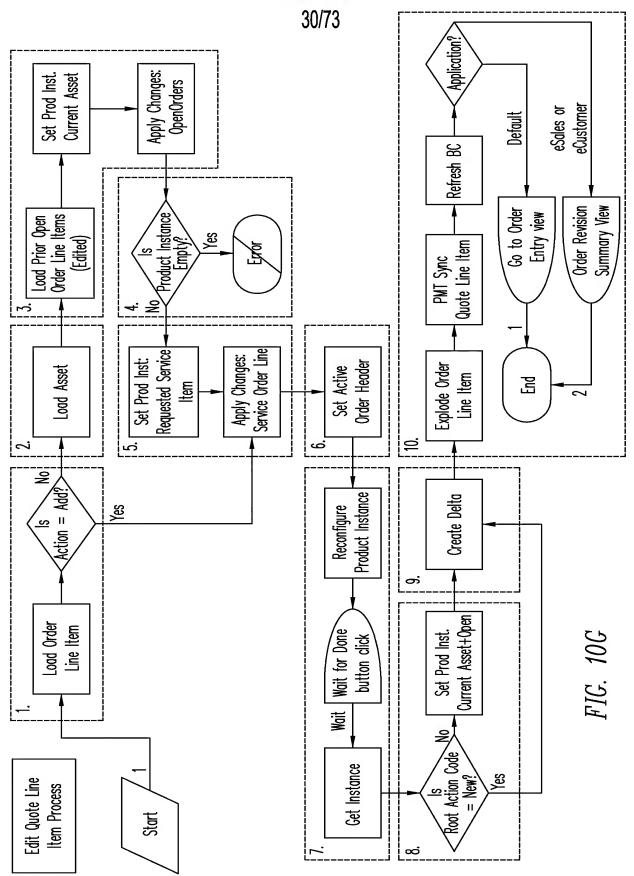
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



Profile Process







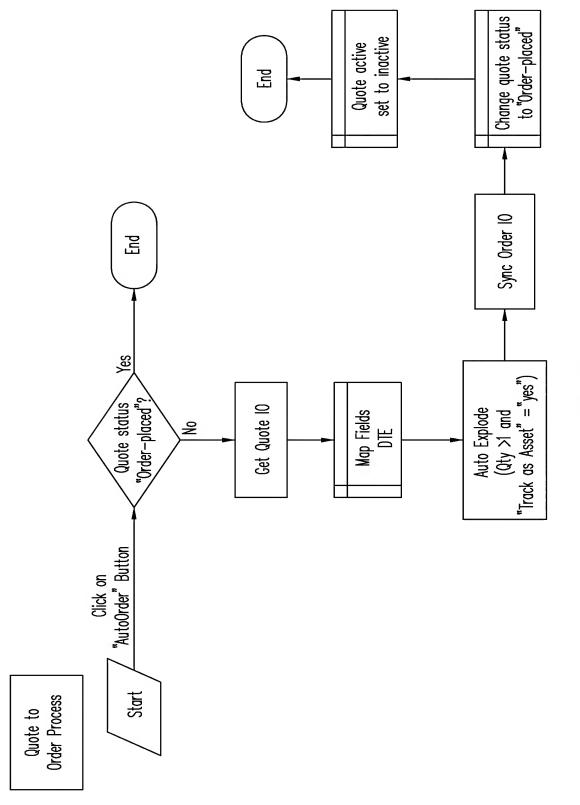
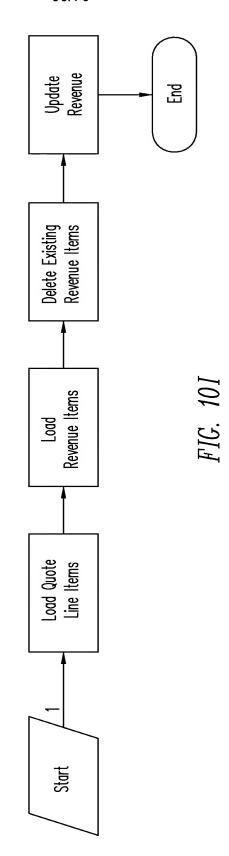


FIG. 10H-1

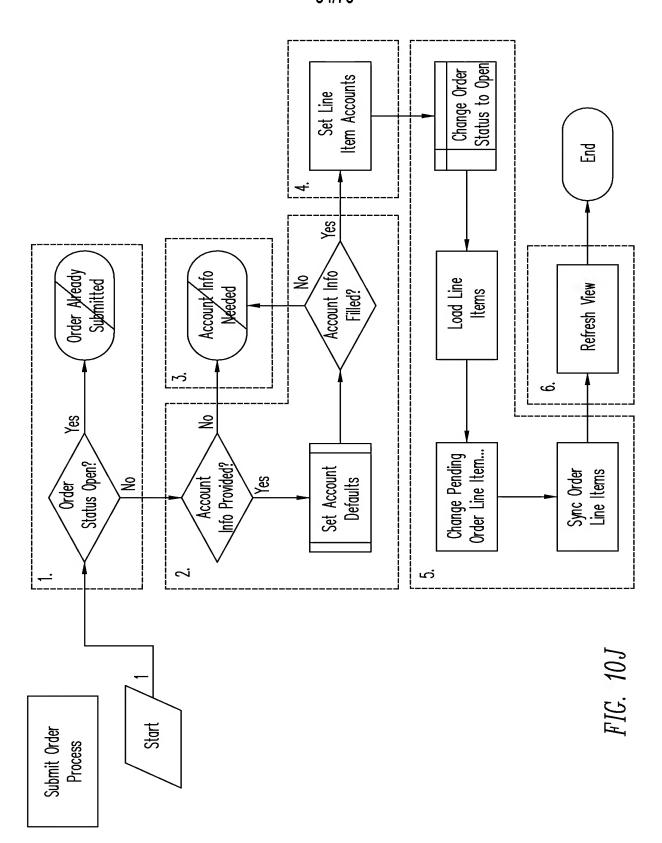
Sales Order	-	Quote:	
Service Order		Quote   Quote   (New ) (Save ) (Verify ) (Browse Catalog ) (Revise ) (Update Opportunity	portunity ( Get Advice ) ( (   ( )
Columns Displayed		Opportunity.	
Advanced Sort Change Records		1-10MLH	Marriot International
Merge Records		Revision: *Status:	Last Name:
, .		1 Order Placed	□ Dalton
Import		*Name: Price Lists:	First Name:
		1-10MLH   Application List - eBusiness	Mike
Select All		Discount:	*Currency:
Invert Selection			
New Record			
Edit Record		Agreements Attachments Bill To/Ship To Shipments	Product Search Line Items Lin
		(国文)   (New) (Save) (Auto Order)   (4)   (5) 1-1 of 1	
Save Record Copy Record		/ Order# Order Date Type Status	Account
Undo Record		/ 1972–1719601 9/18/2001 2:39:26 PM Sales Order Open	Marriot International Medium
Delete Record			
New Query Run Query		FIG 10H-2	
Refine Query	<u></u>		
First Records Last Records			



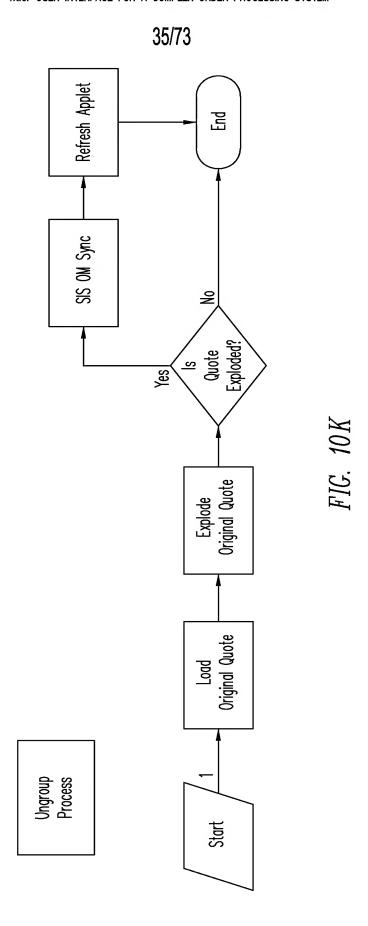


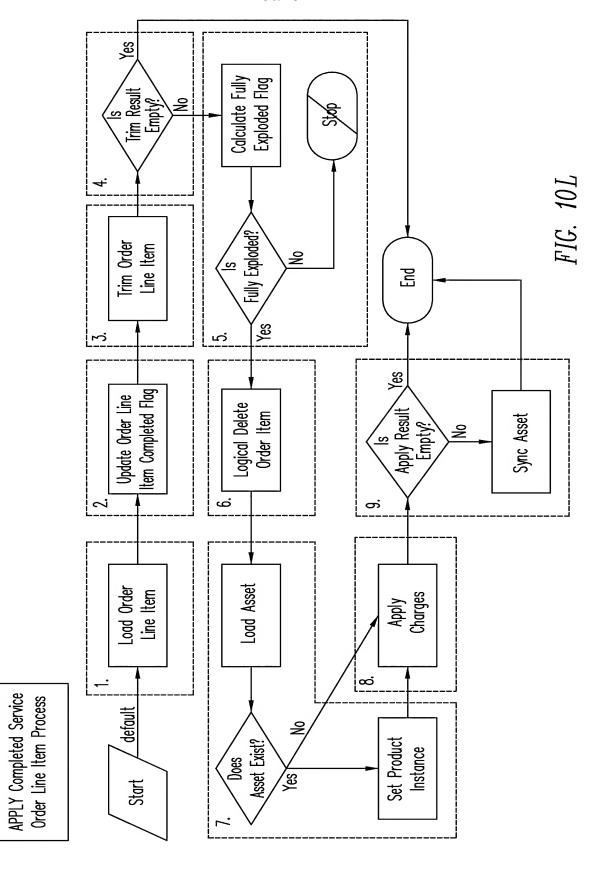
Update Opportunity Process

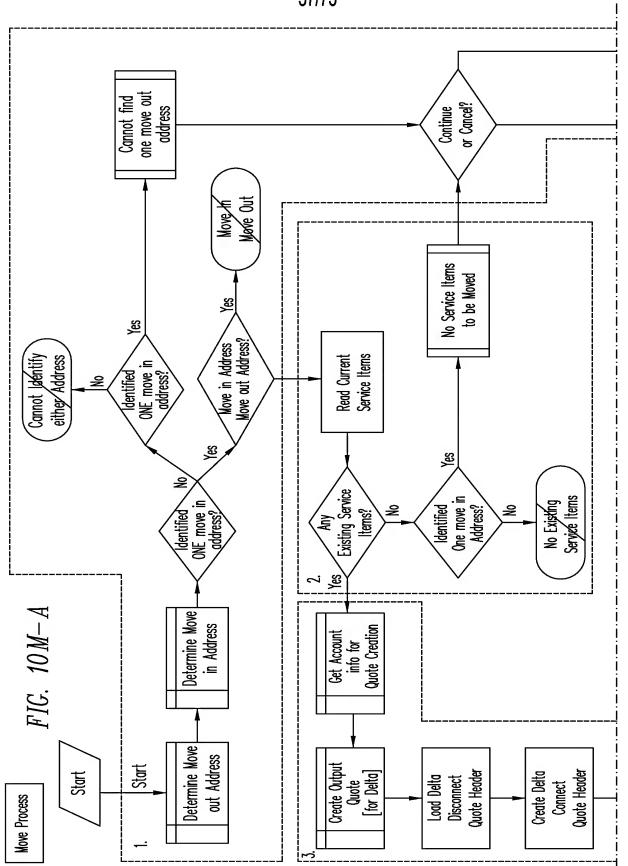
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



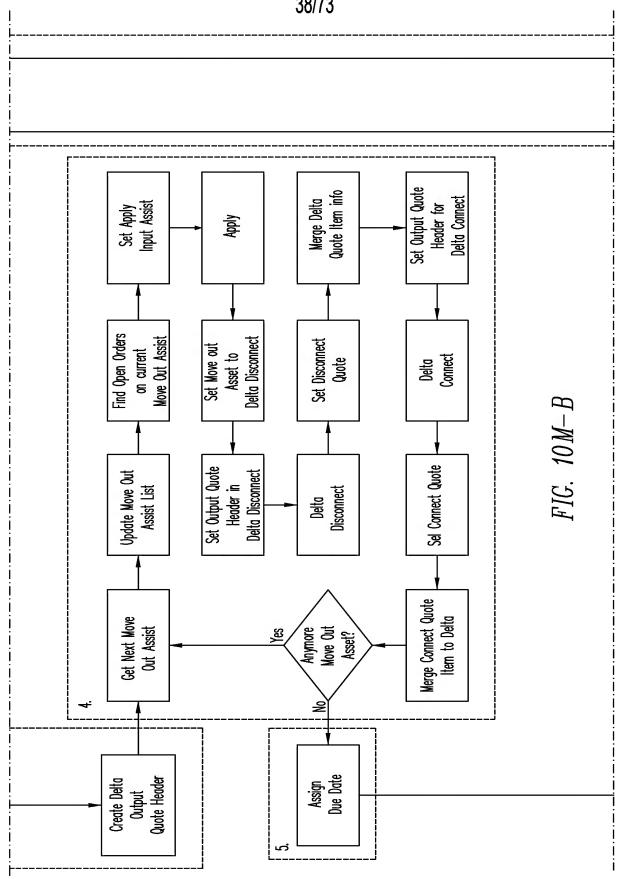
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

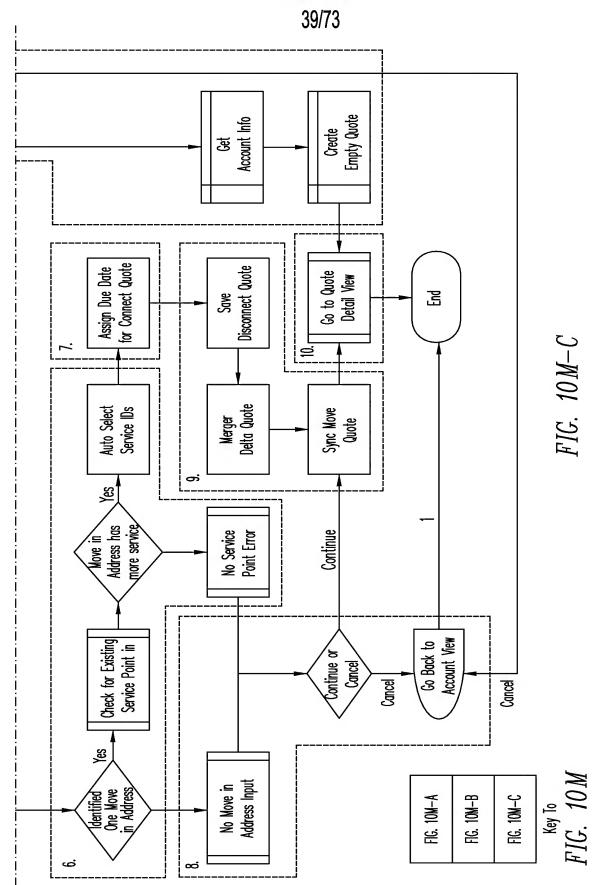




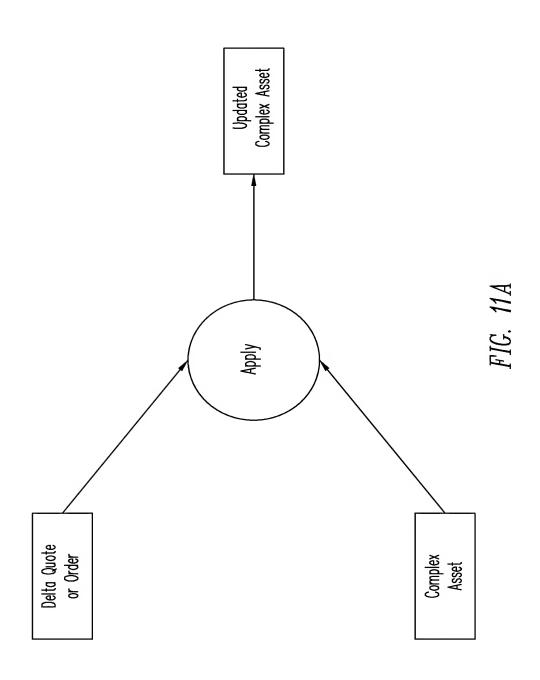






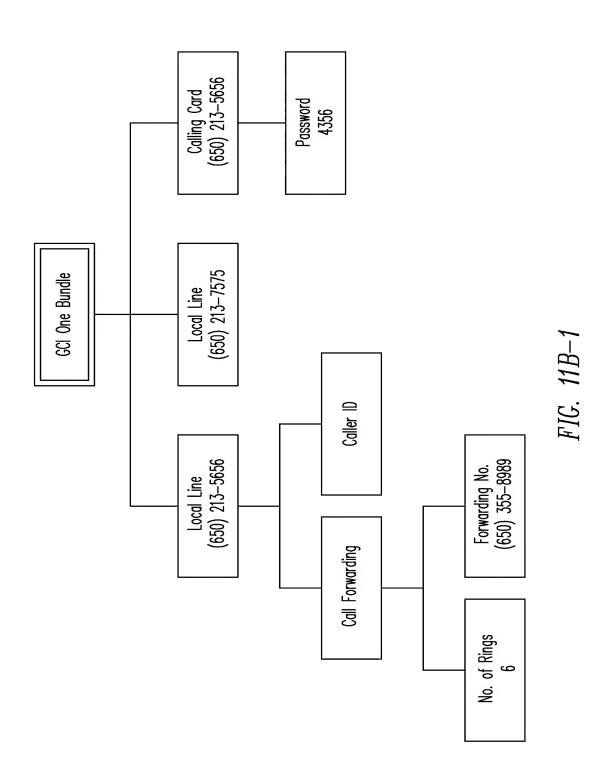


Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

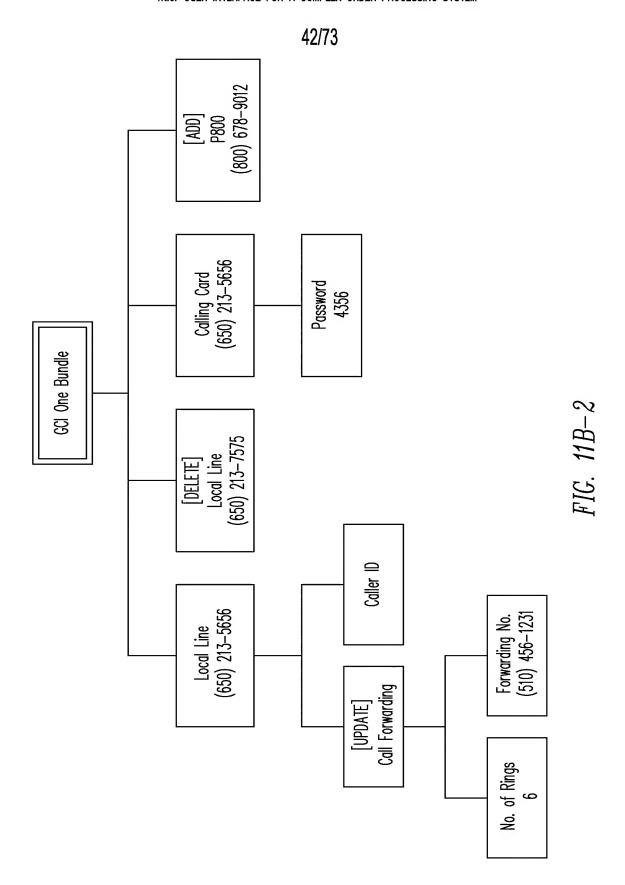


Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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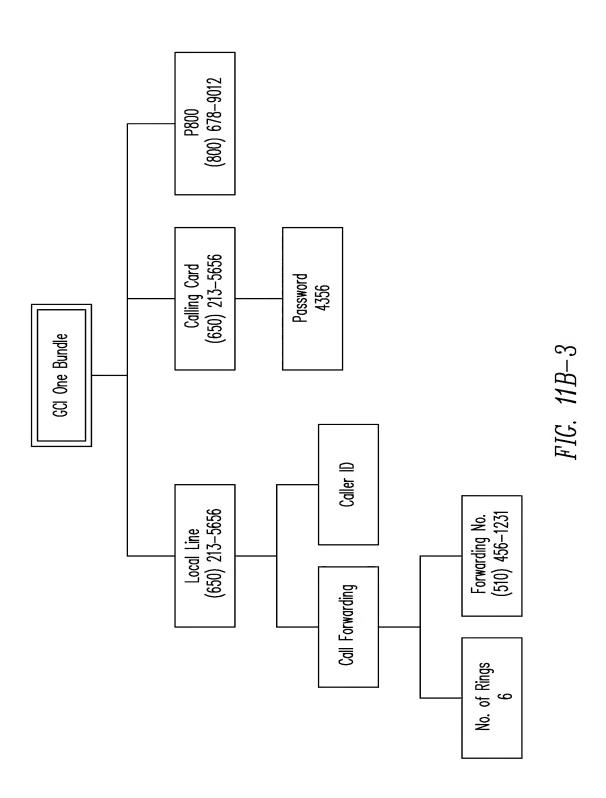


Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



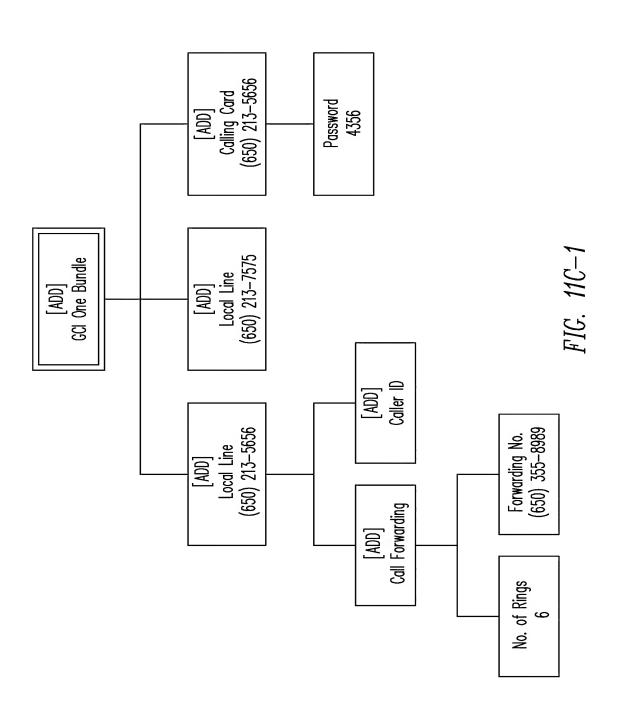
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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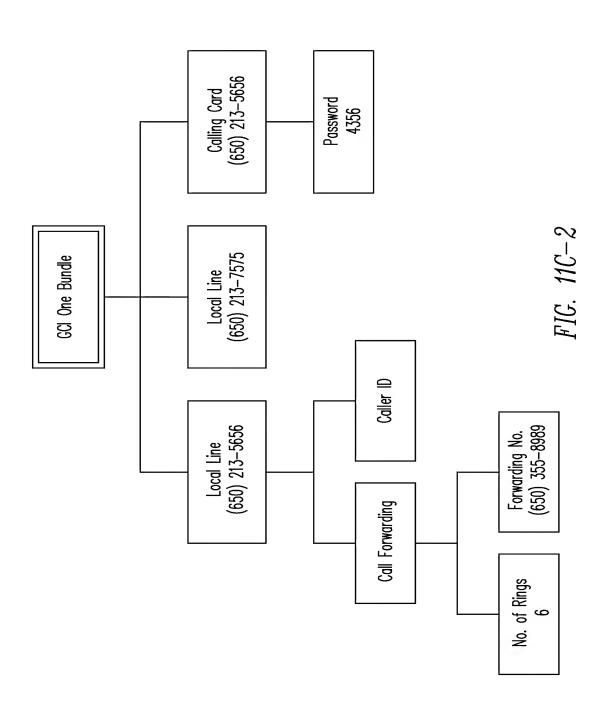
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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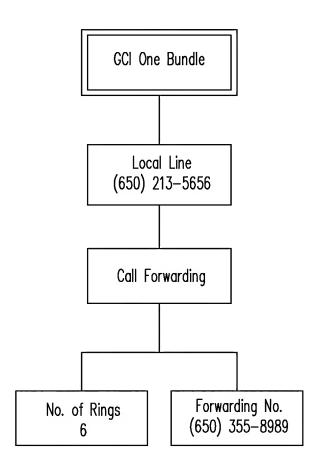
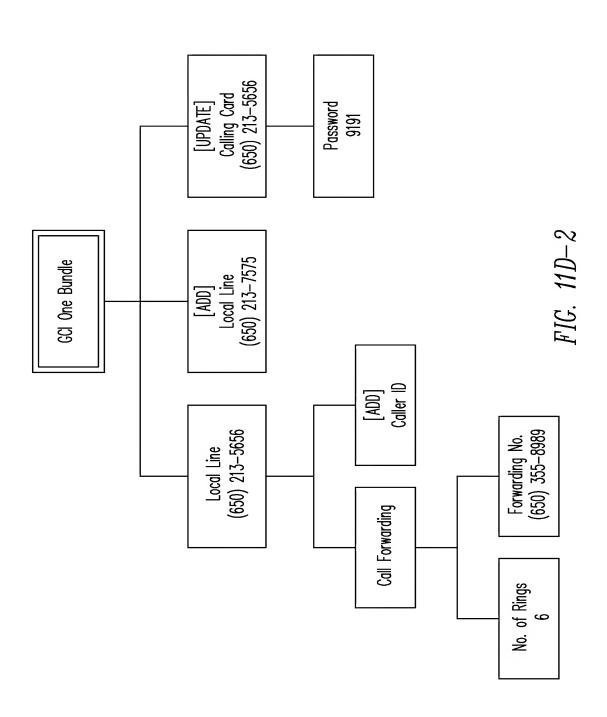


FIG. 11D-1

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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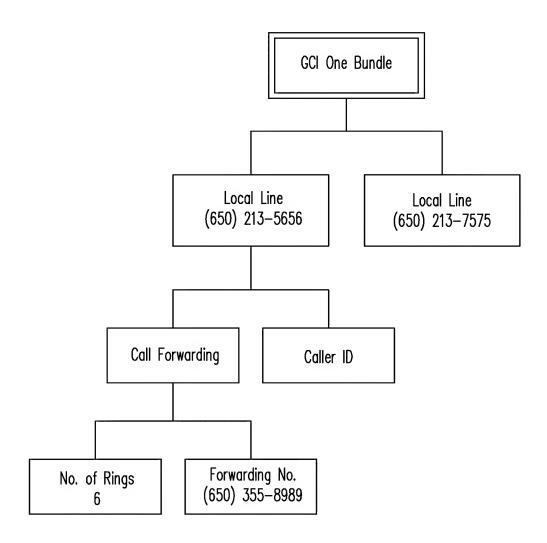


FIG. 11D-3

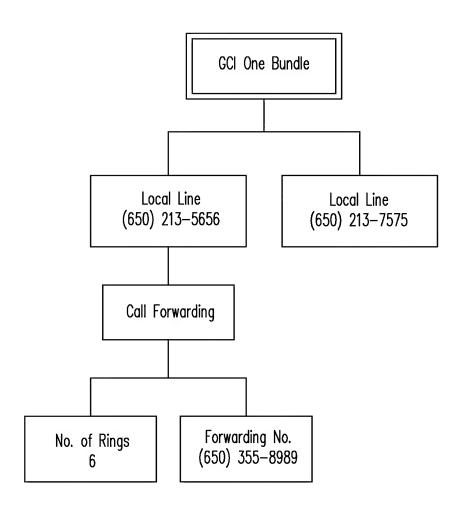


FIG. 11E-1

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

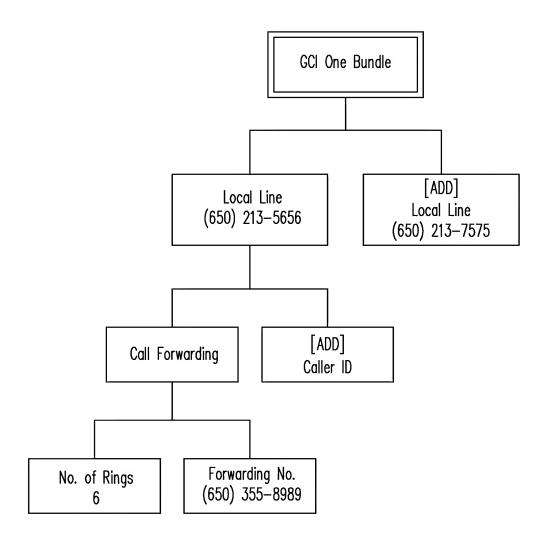


FIG. 11E-2

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

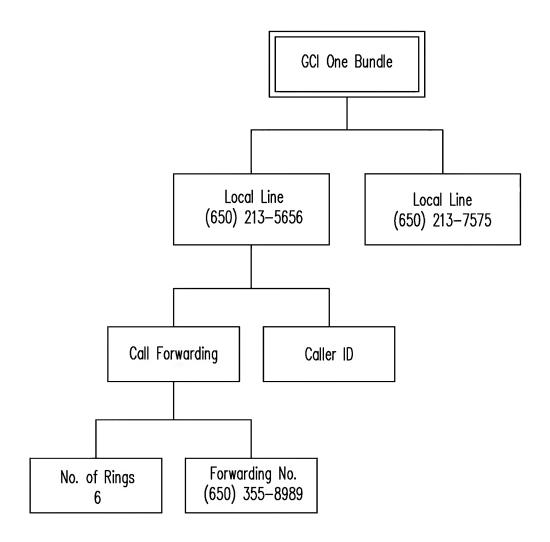
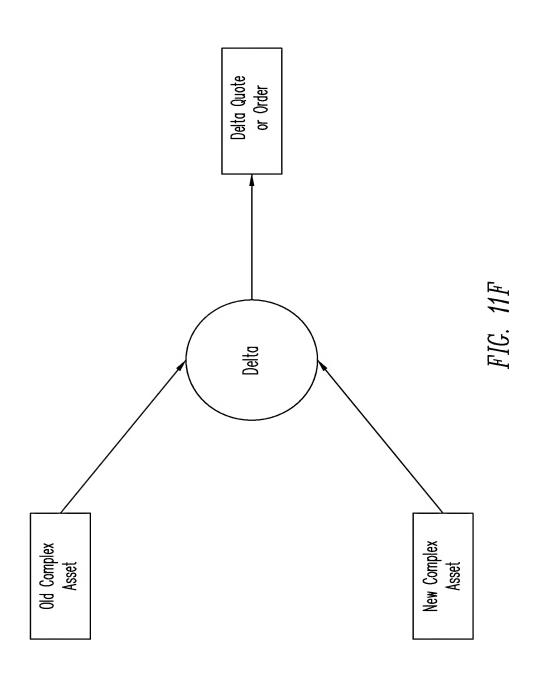


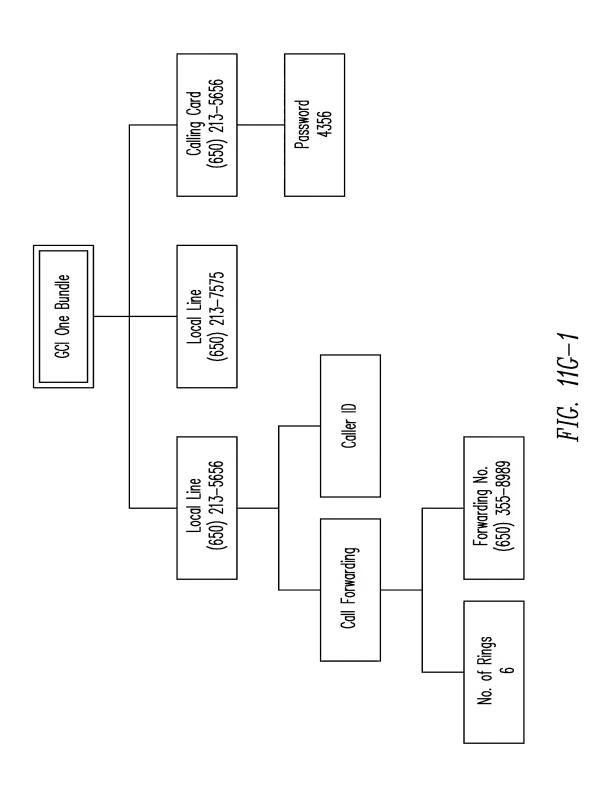
FIG. 11E-3

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

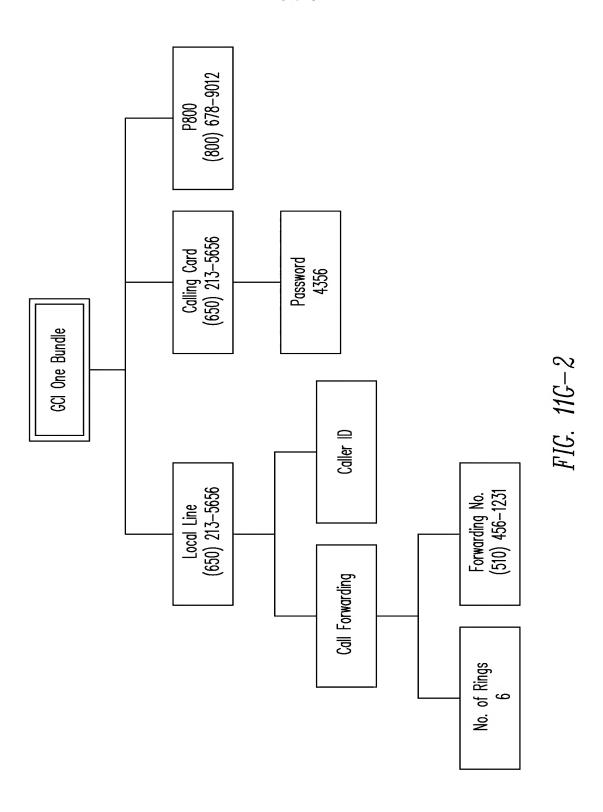


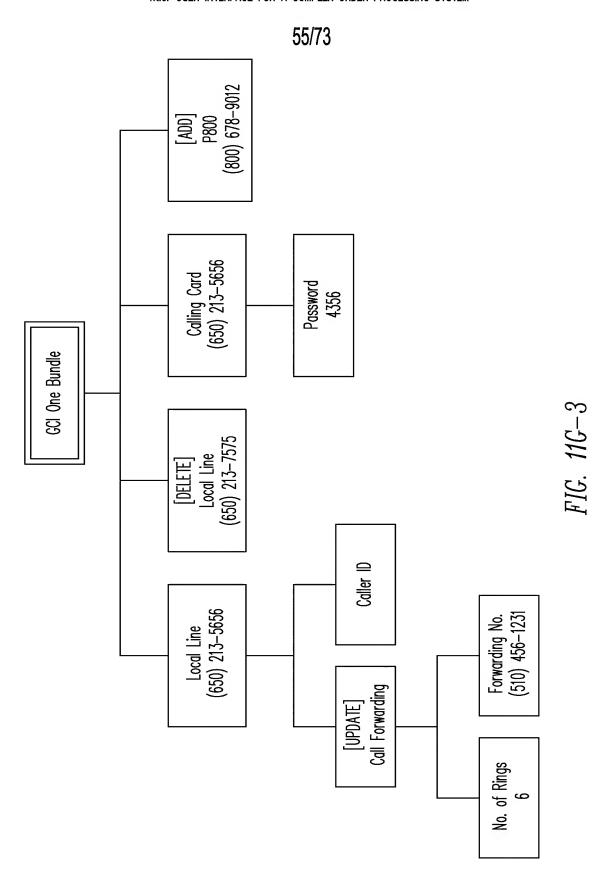
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
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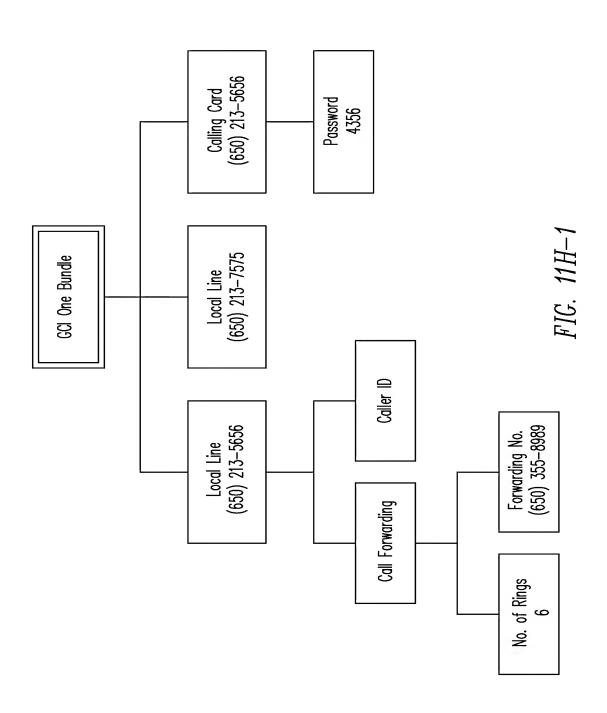
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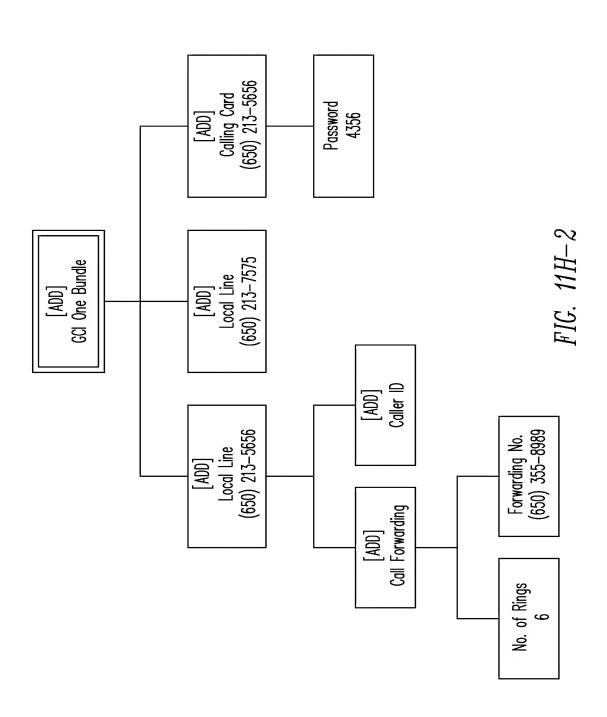
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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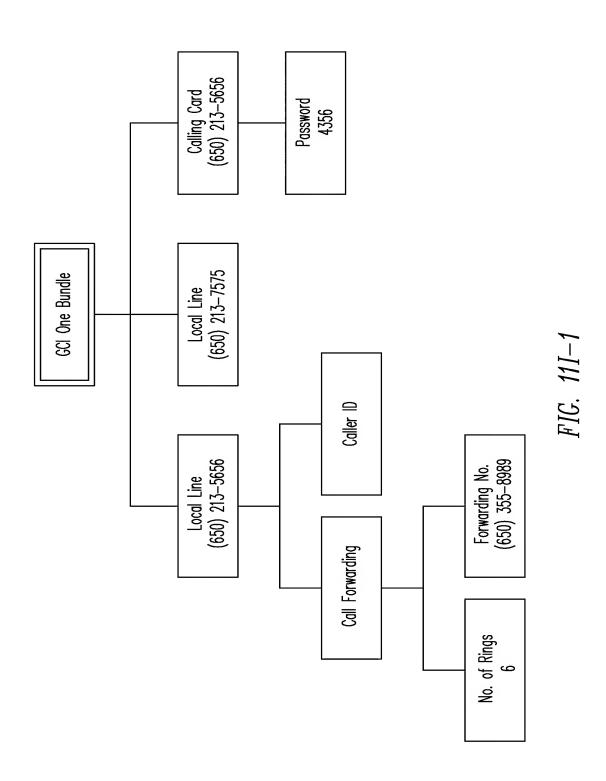
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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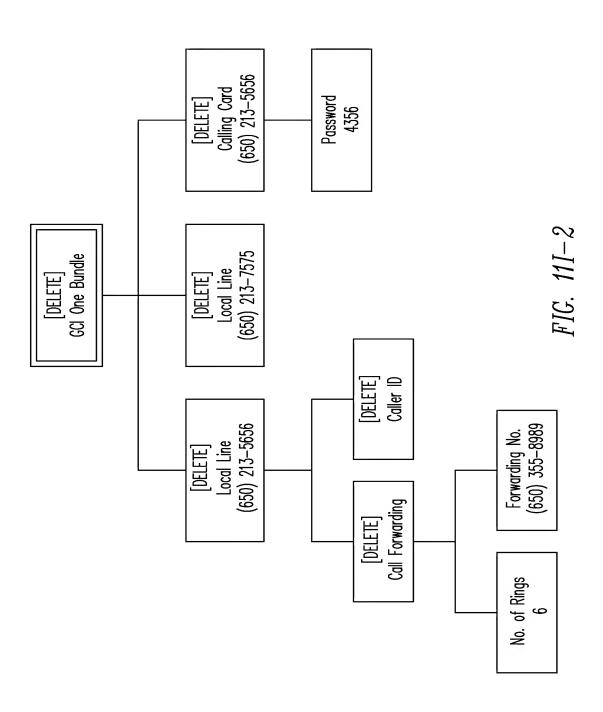
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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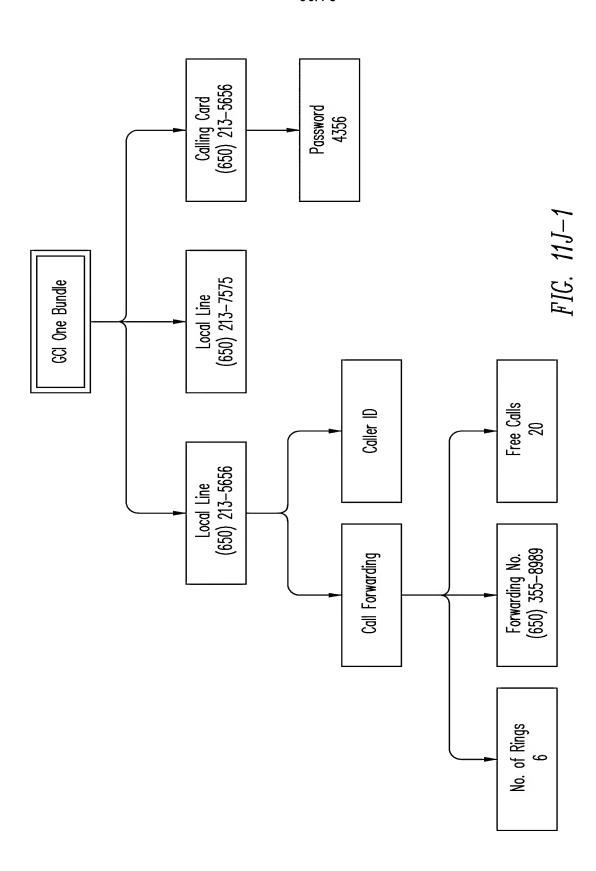
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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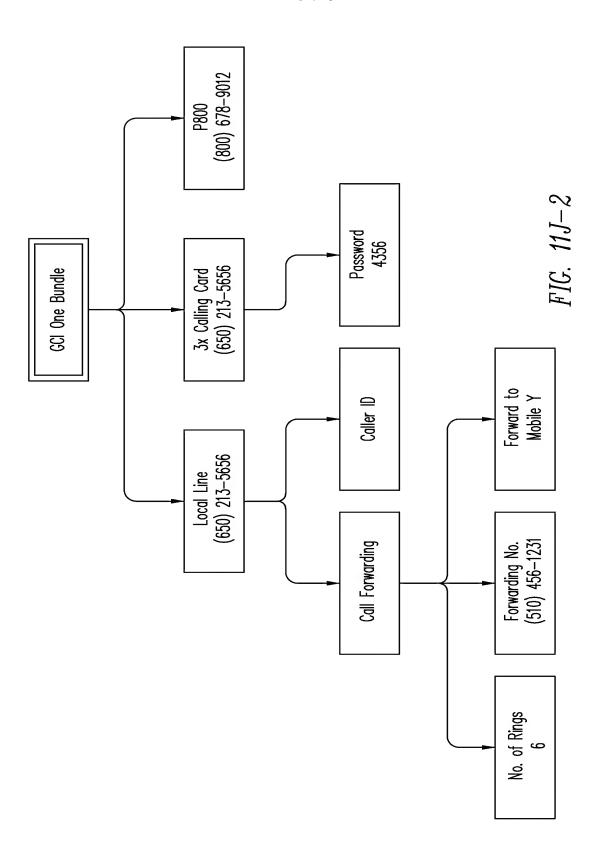
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

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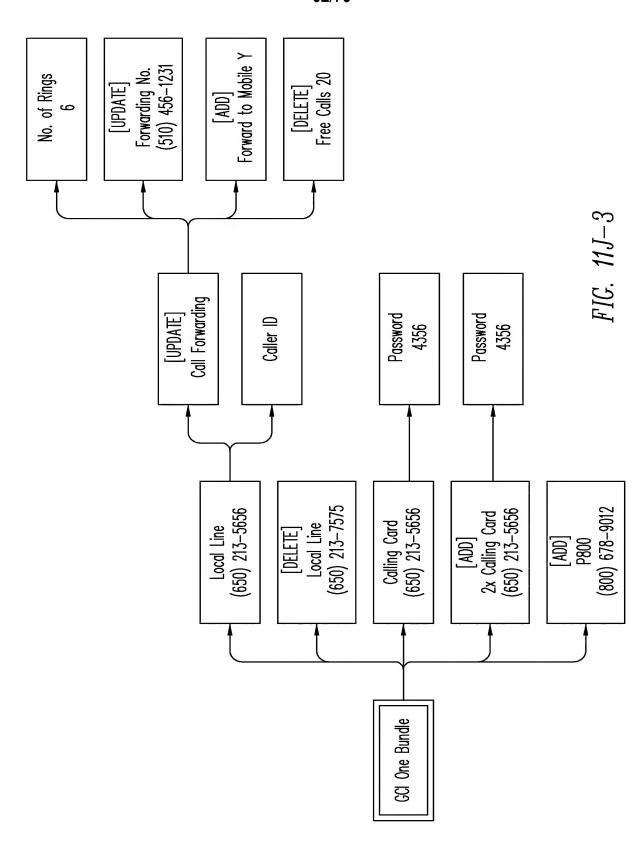


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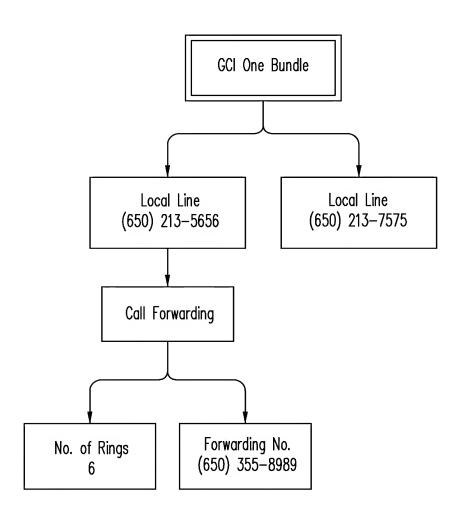


FIG. 11K-1

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
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Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

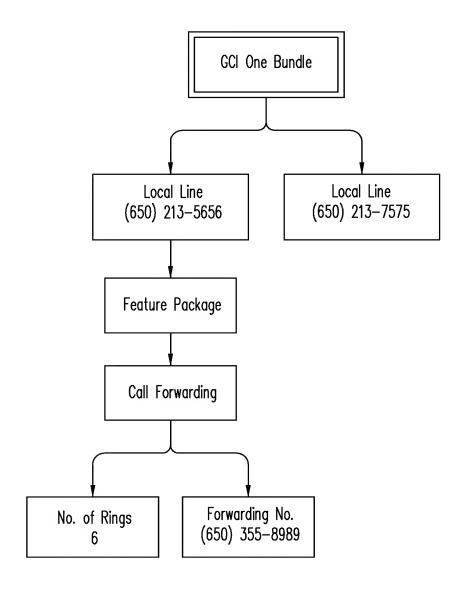


FIG. 11K-2

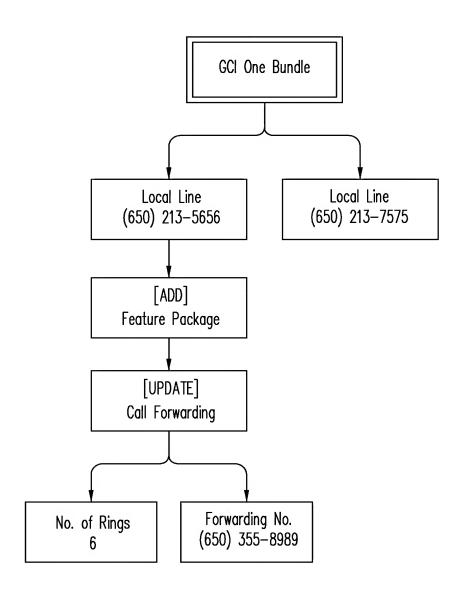
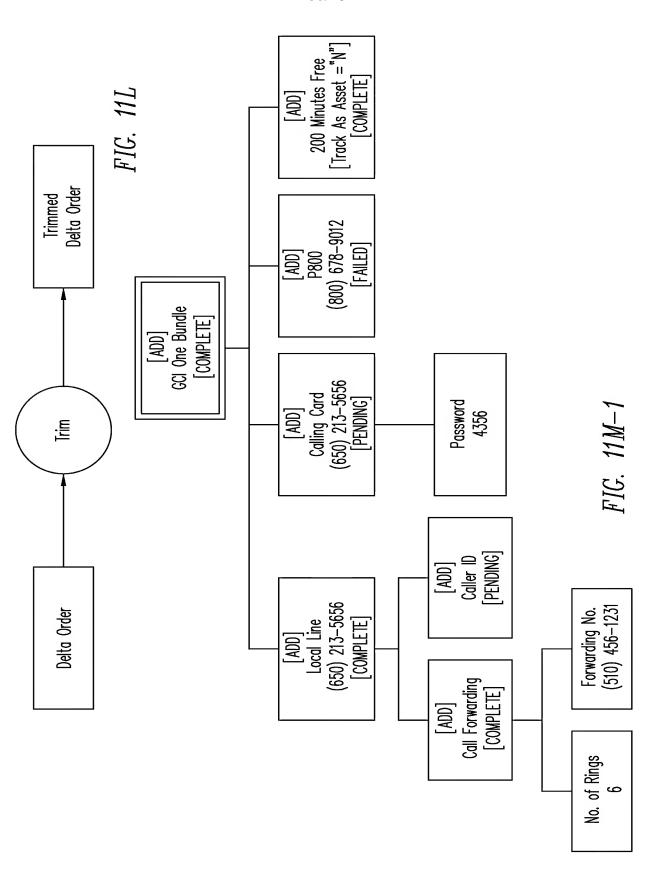


FIG. 11K-3

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM



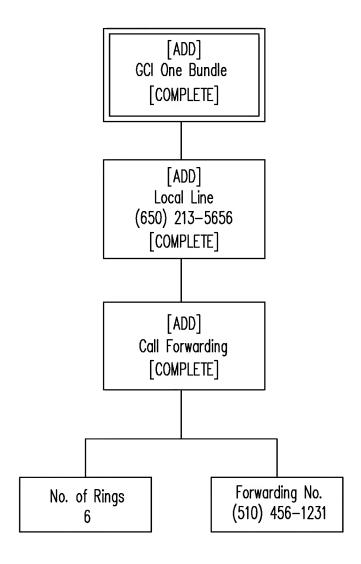
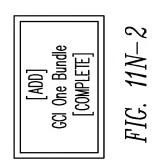
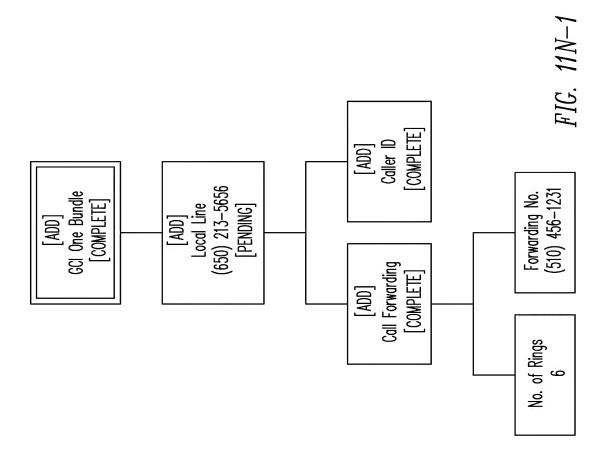
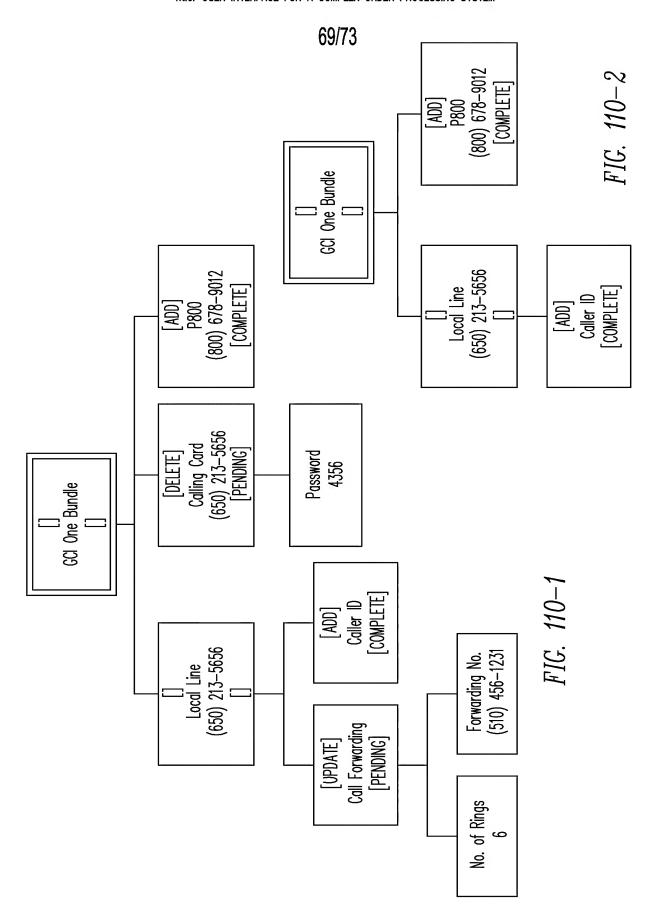


FIG. 11M-2

Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
Title: USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM

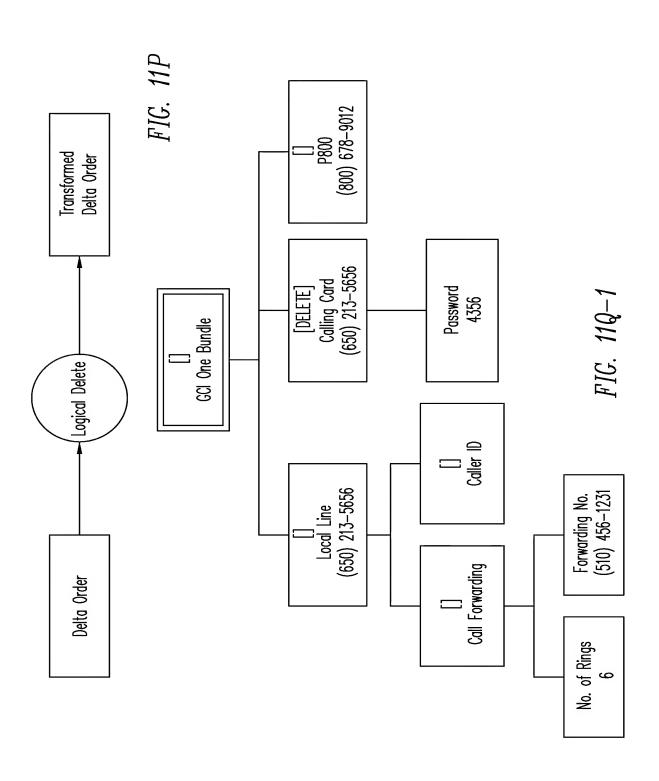






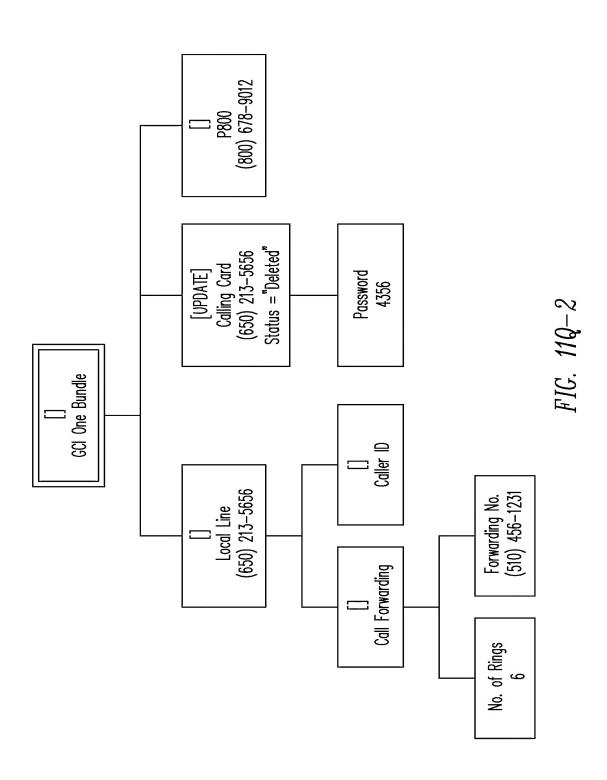
Application No.: 10/028,541
First Inventor: Richard Joseph Cabellero
Filing Date: December 19, 2001
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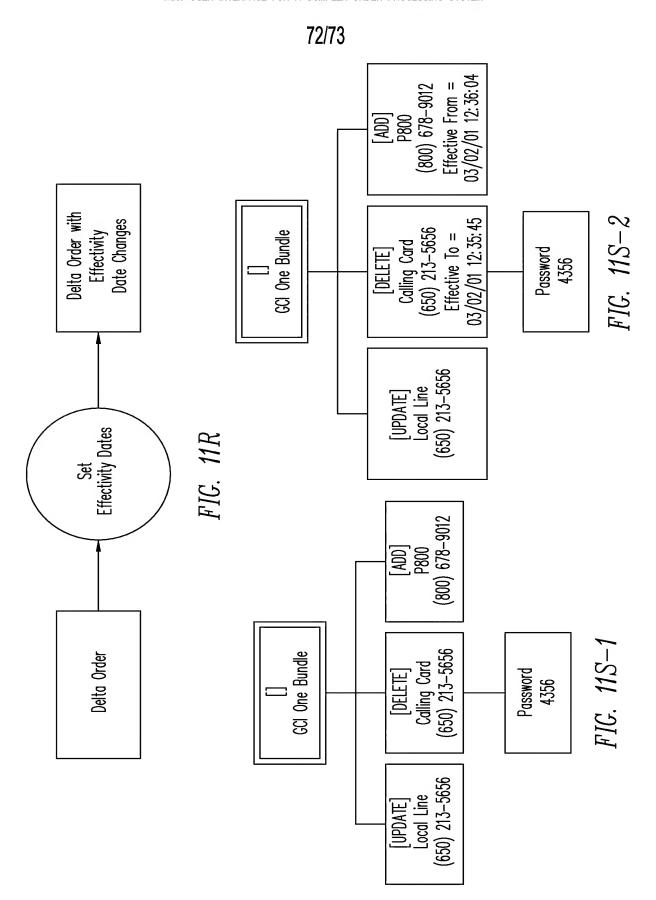


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First Inventor: Richard Joseph Cabellero
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Application No.: 10/028,541
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